

DAMIAN MONTESDEOCA, B. COMM.

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Business Development and Sales Professional

Contract Manufacturing | Active Pharmaceutical Ingredients | Dosage Forms

A highly motivated Business Development and Sales Professional with a successful 20 year track record in the pharmaceutical industry. A people person with excellent negotiation and closing skills and with a solid background of experience can contribute positively to the profitability and growth of an organization. Areas of strength key to performance include:

- Building Client Relationships
- Focused and Goal Oriented
- Presentation Skills
- Multilingual
- Business Savvy
- International Business
- Passionate about the Industry
- Networking
- Project Management
- Knowledge of the Drug Development Process

I am seeking a Business Development opportunity with a CMO/CRO or a manufacturer of commercial APIs or Dosage Forms. Please contact me at pharmaBDpro@gmail.com for my résumé or for additional information

Linked  profile